

Louisiana - Pacific Corporation

Citigroup Global Paper & Forest Products Conference
December 7, 2006

Forward Looking Statements

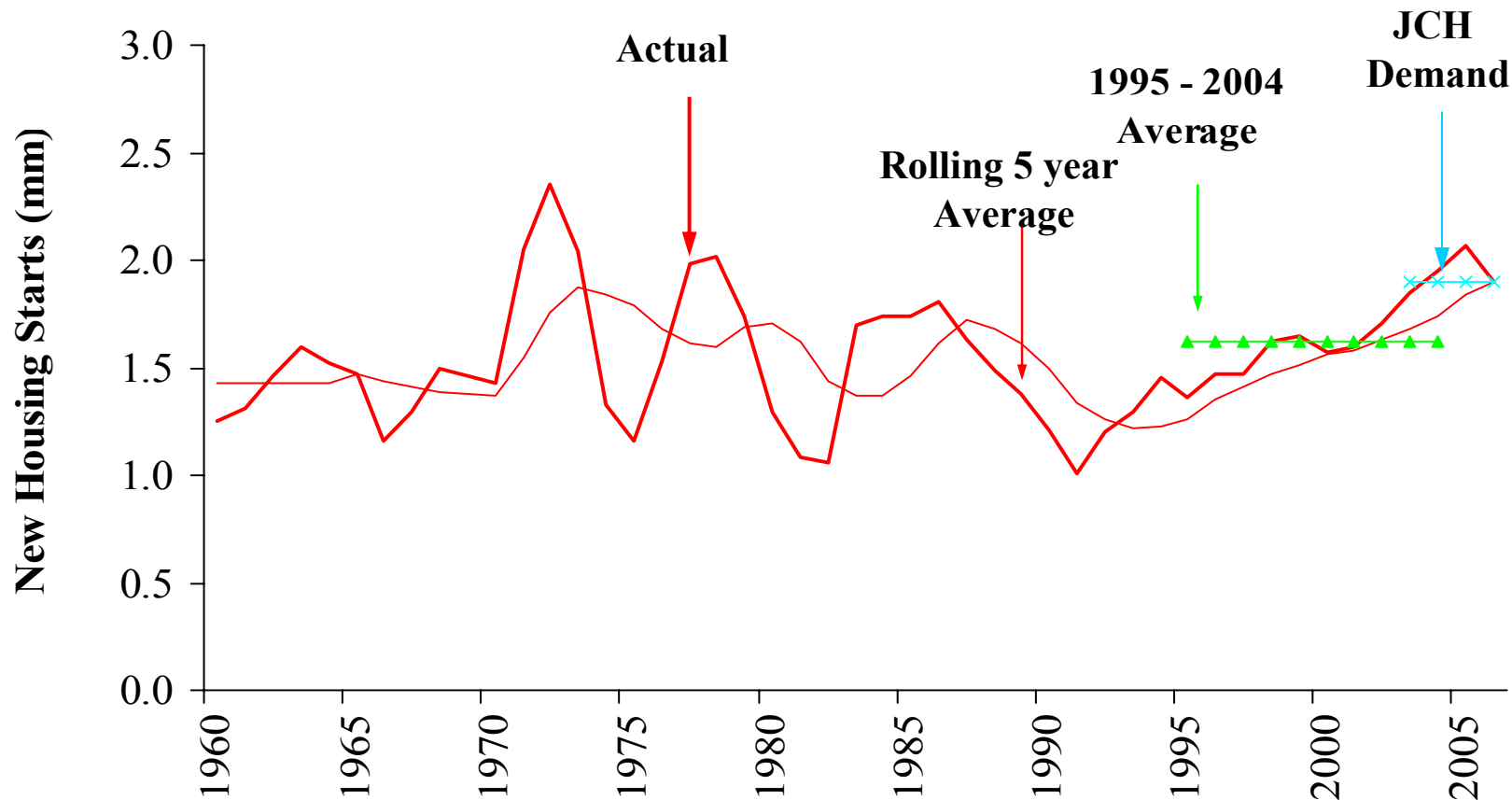
This presentation contains statements concerning Louisiana-Pacific Corporation's (LP) future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts, market demand for the company's products, and prices for structural products; the effect of forestry, land use, environmental and other governmental regulations; the ability to obtain regulatory approvals, and the risk of losses from fires, floods and other natural disasters. These and other factors that could cause or contribute to actual results differing materially from such forward-looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.

Market Outlook – Demand

- **New construction housing demand:**
 - Positive long term trends and demographics including: household formations, immigration, affordable interest rates
 - Sustainable at 1.85 – 1.95 million starts per year (2005-2015)
Source: The State of the Nation's Housing – 2004, Joint Center for Housing Studies of Harvard University
 - Housing activity has slowed: unsold home inventory increasing, new order rates down, regional pockets of price pressure, uncertain economy
- **Repair / remodel demand continues to grow:**
 - More houses in the existing stock
 - Homes are getting older
 - Rise of “big box retailers” and availability of “installed sales” is making access easier
- **Commercial and light industrial picked up in 2005 and is showing continued strength**

Home Building Demand – History

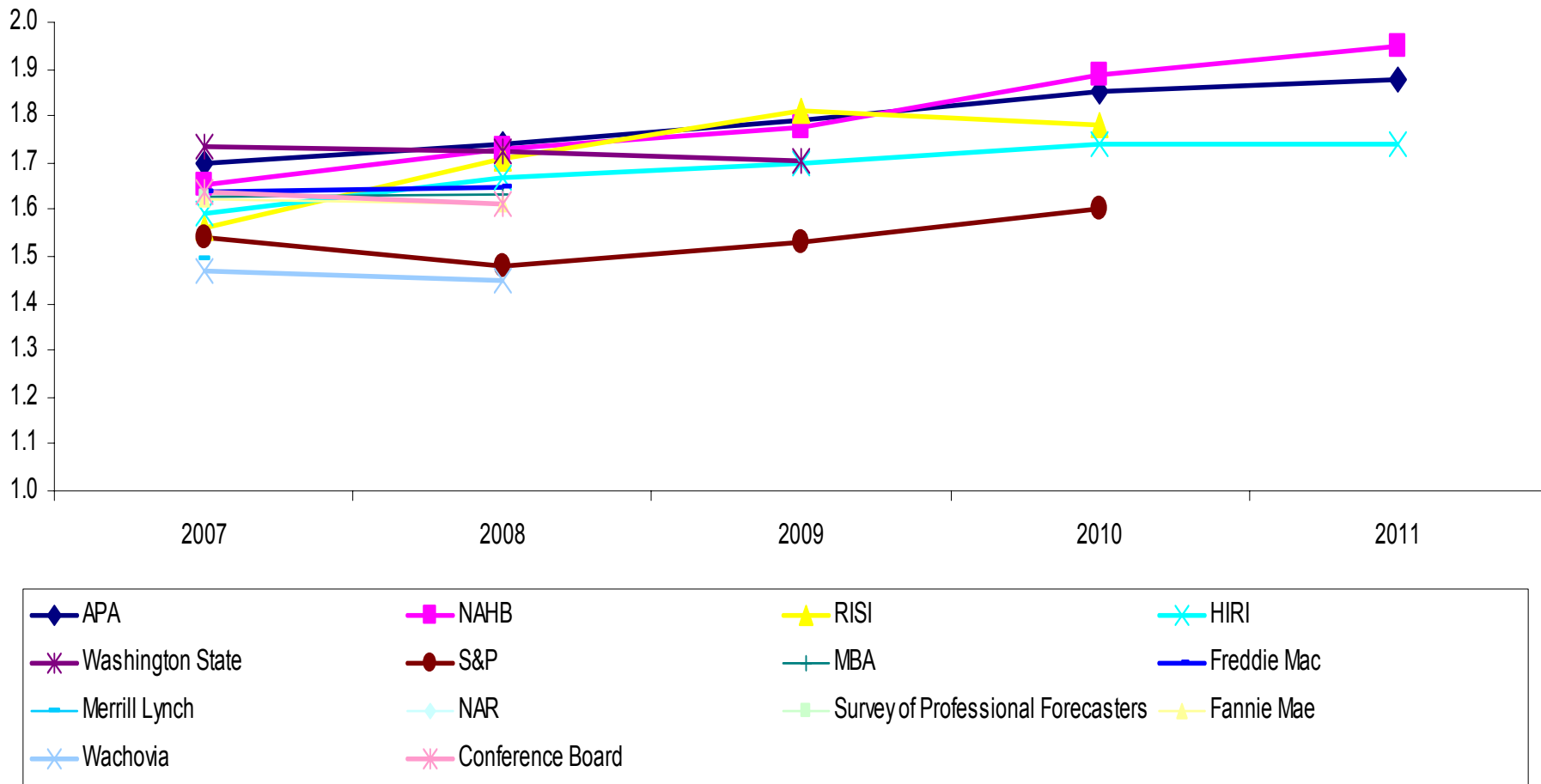
Housing Starts (single and multi-family)



Sources: US Department of Commerce; RISI August 2006, 15 year forecast; and the State of the Nation's Housing – 2004, Joint Center for Housing Studies of Harvard University (JCH)

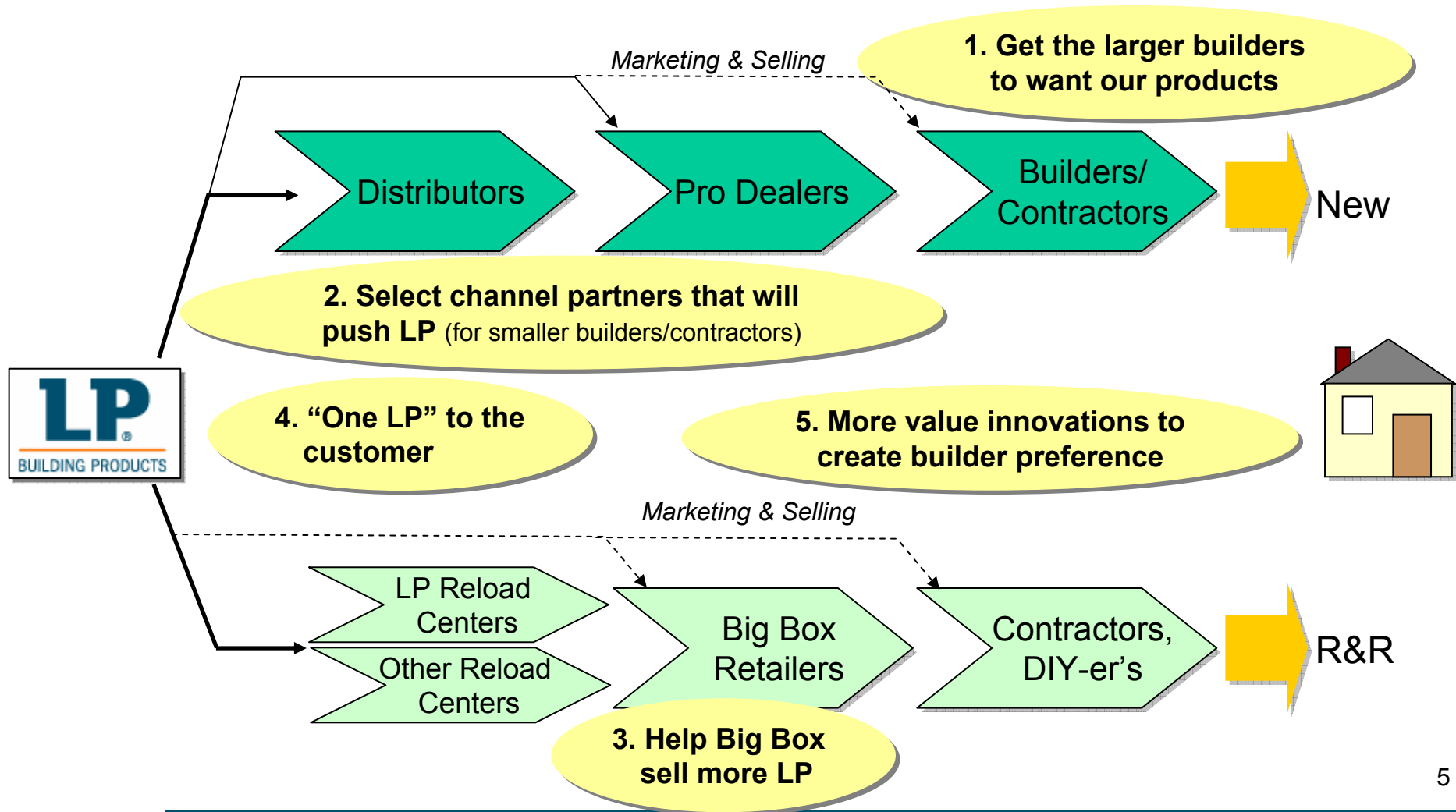
Home Building Demand – Forecasts

Housing Starts (single and multi-family)



LP Channel Strategy: Preference for LP Products

5 Strategic Goals



LP's Business Segments

OSB

- Commodity Panels
- Tech Shield
- Flooring

Siding

- SmartSide OSB Siding
- Exterior Hardboard Siding

Engineered Wood Products

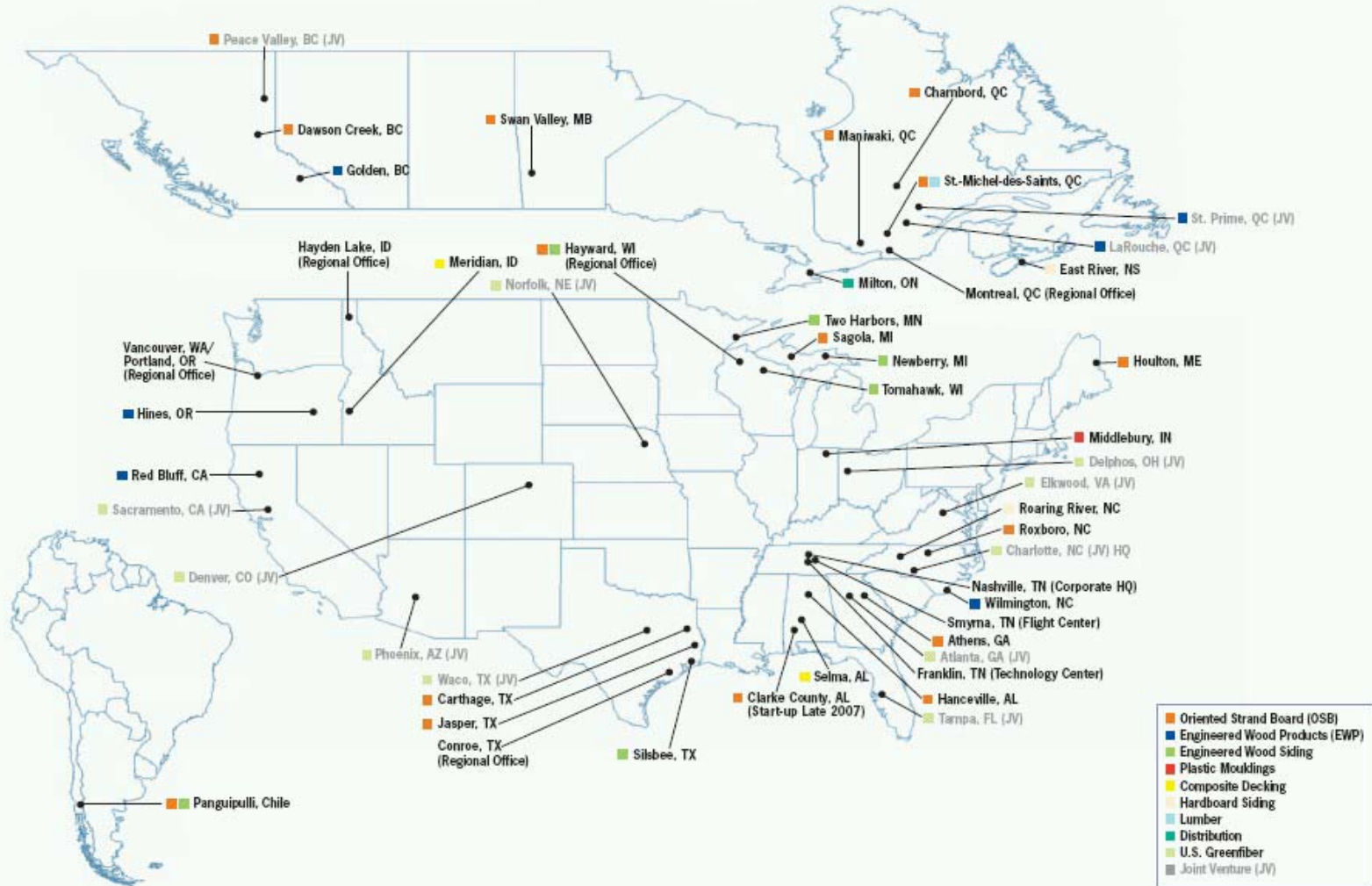
- Laminated Veneer Lumber
- I – Joist
- Emerging ... Oriented Strand Lumber (OSL)

Other Building Products

- Composite Decking
- Moulding
- Chile OSB
- U.S. Greenfiber

Map of LP Facilities

Louisiana-Pacific Corporation Facilities (U.S., Canada and Chile)



Oriented Strand Board (OSB)



- #1 North American OSB producer with about 23% market share ... about 15% share of structural panels
- Best geographic coverage allows for a low delivered cost
- Growth through existing mill investments and new mills

Mill capacities:

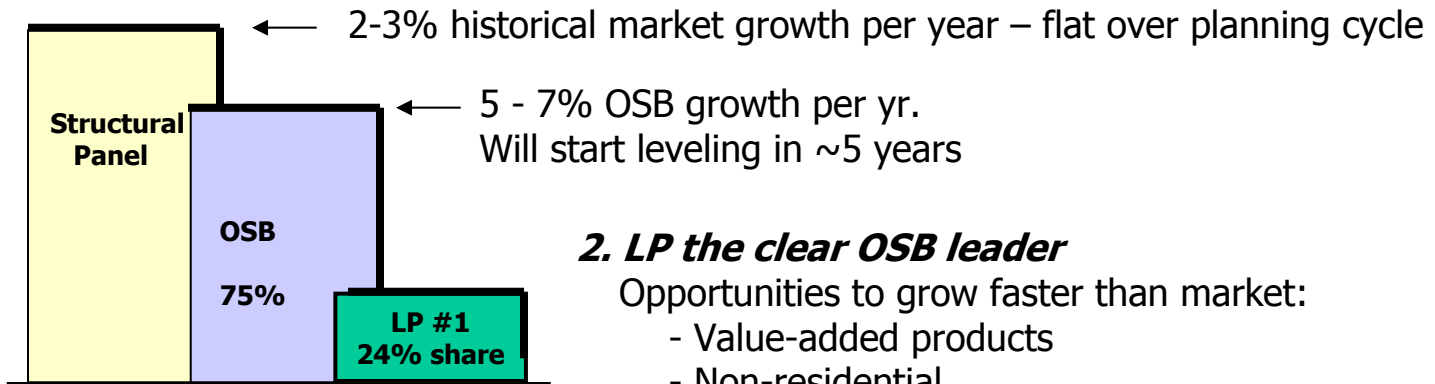
13 mills – 5.7 bsf

Peace Valley JV – 800 mmsf

Alabama under construction – 700 mmsf

OSB Market Summary

1. OSB growth slowing, but still growing



2. LP the clear OSB leader

Opportunities to grow faster than market:

- Value-added products
- Non-residential

3. Cyclical market

- New mills coming on line
- D/C ratio will decline in near term
- Plywood closures critical to balance

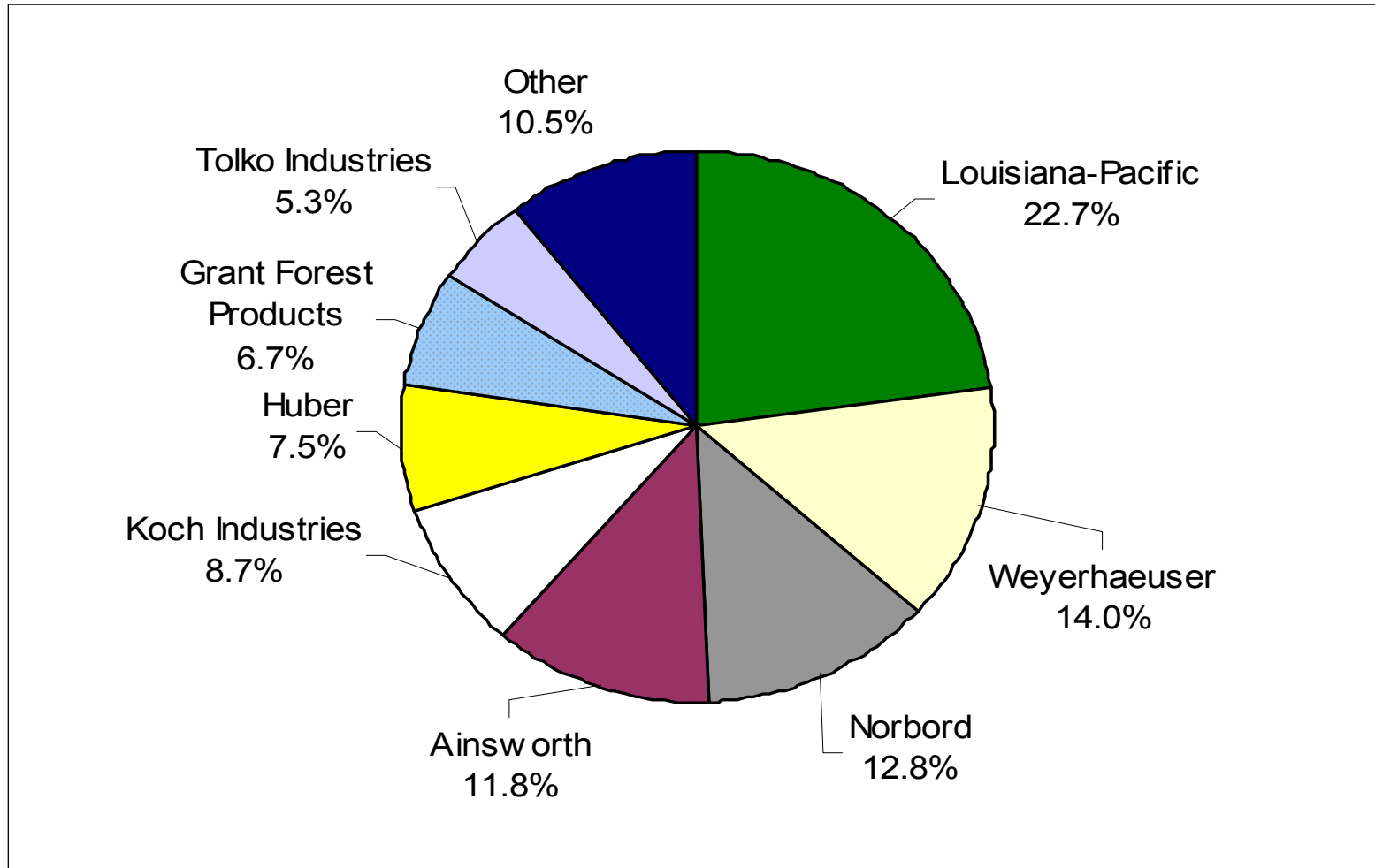
4. Low substitution threat

- No major new technology threats
- New building techniques could emerge following catastrophic events

5. Competitive dynamics

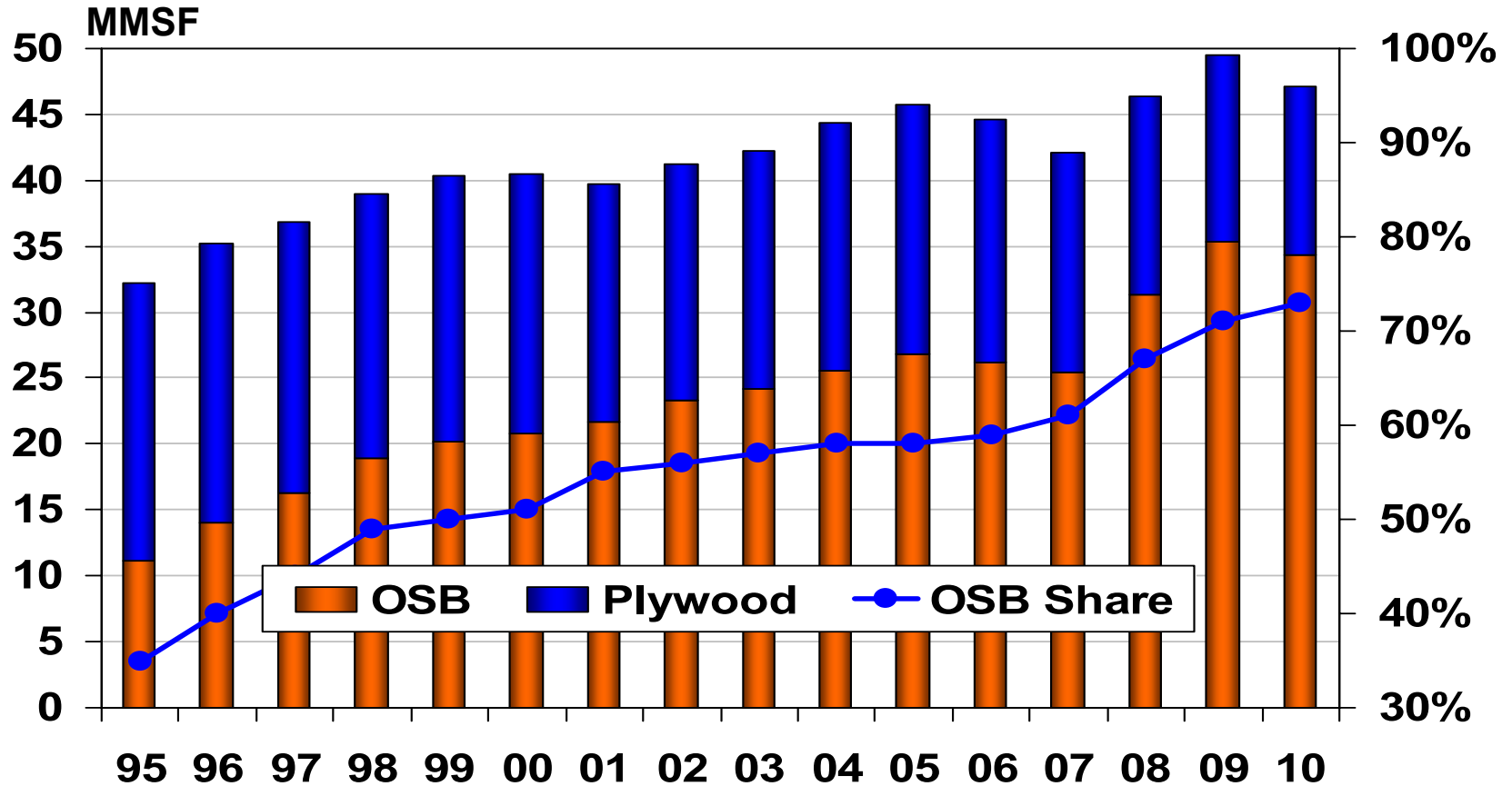
- Share determined by quality of service, cost and footprint
- Profitability determined by D/C ratio, relative delivered cost and product mix
- Rationalization will occur (plywood and high-cost OSB mill closures)

North American OSB Market Share – 2005



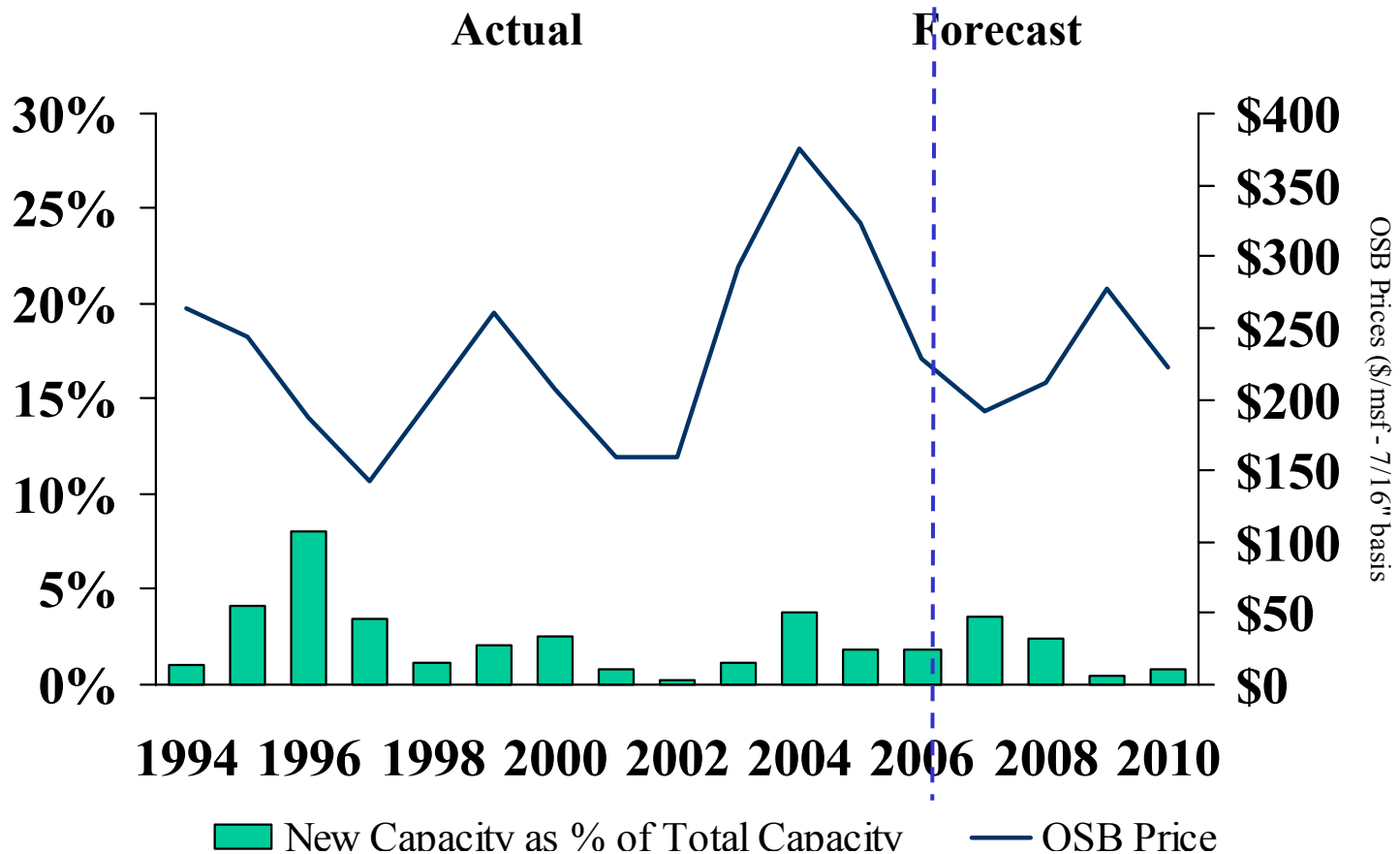
Source: RISI 2005 Capacity Survey

Structural Panel Demand – North America



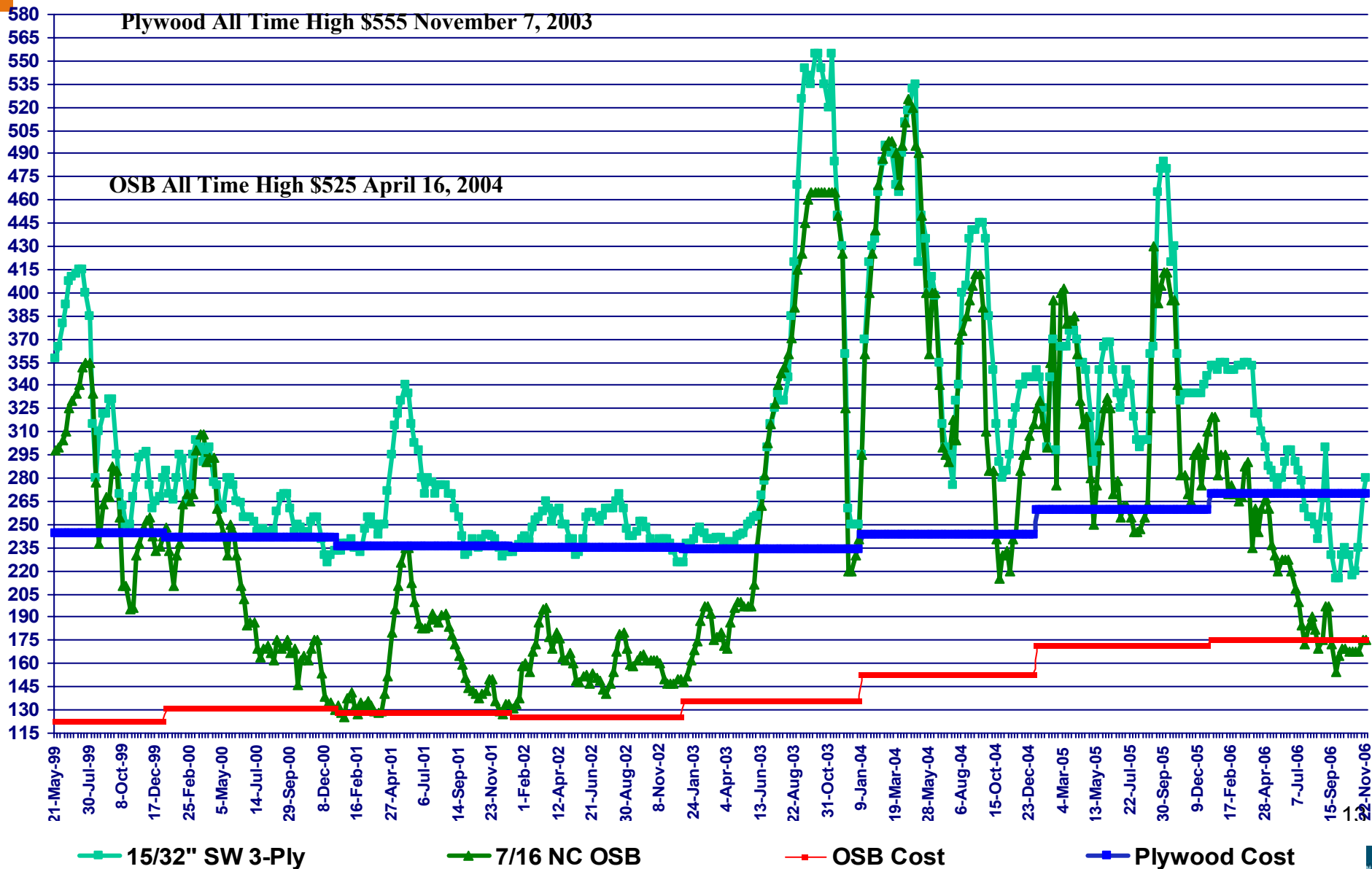
Source: RISI August 2006, 15 year forecast

Net Additions of Structural Panels and OSB Prices



Source: RISI August 2006, 15 year forecast, includes greenfield and “creep” capacity

OSB and Plywood Pricing ~ May 21, 1999 – November 22, 2006



Engineered Wood Products



- #1 position in solid-sawn I-Joist
- #3 position in LVL / I-Joist
- Steady demand growth
- Aligned and supportive customer base (#1 supplier to 2-step independent distribution)

Mill capacities:

LVL - 12.1 mmcf

- Murphy marketing agreement (2008)

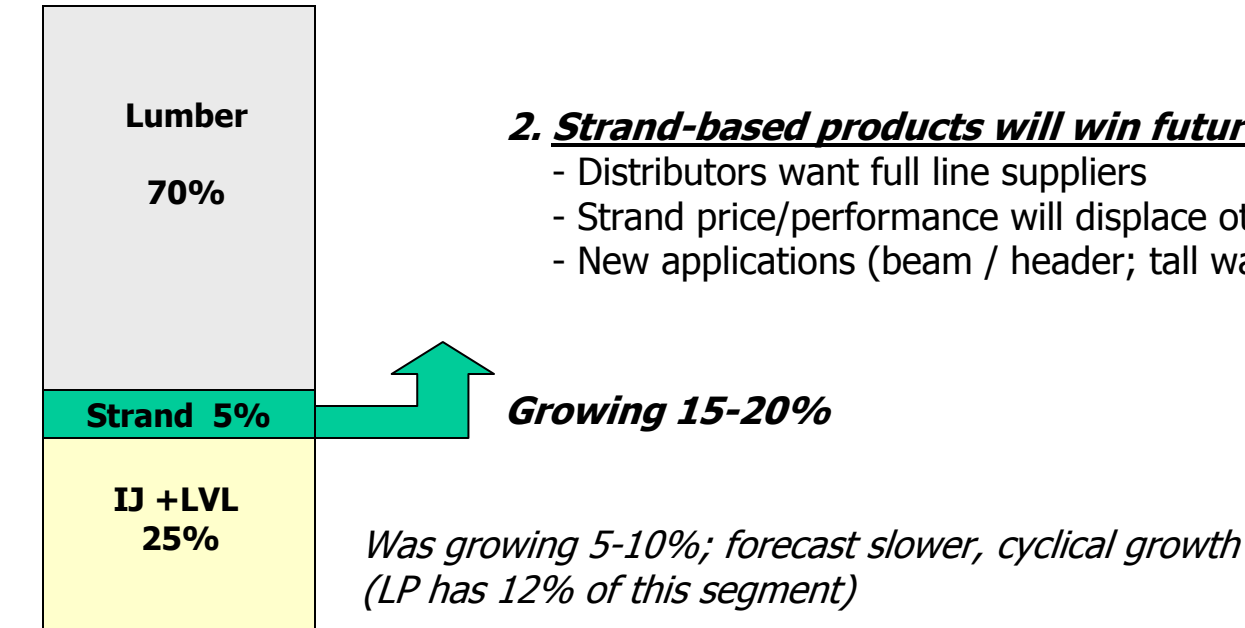
I-Joist - 80 mmlf

- 140 mmlf (Abitibi JV)

OSL - 7 mmcf (2008)

EWP Market Summary

1. High EWP Potential: \$9 Billion Potential for EWP



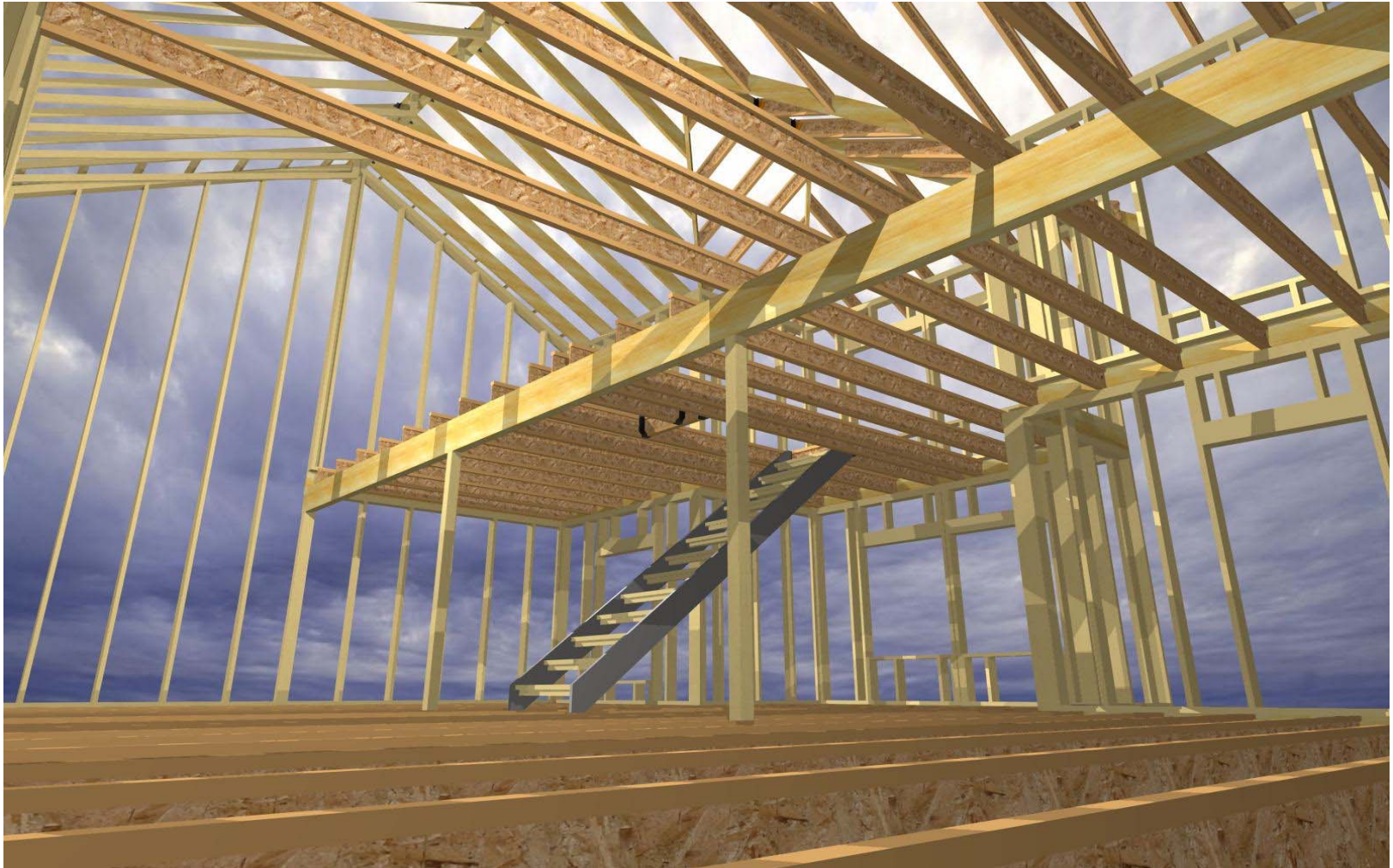
2. Strand-based products will win future growth

- Distributors want full line suppliers
- Strand price/performance will displace other technologies
- New applications (beam / header; tall wall)

3. LP position in LVL, IJ needs to be solidified

- JV in Quebec gives LP low cost position in I-Joist
- Good LVL position in the West but need more Eastern capacity
- LP #3 share; BC and TJ have own distribution and broader product lines

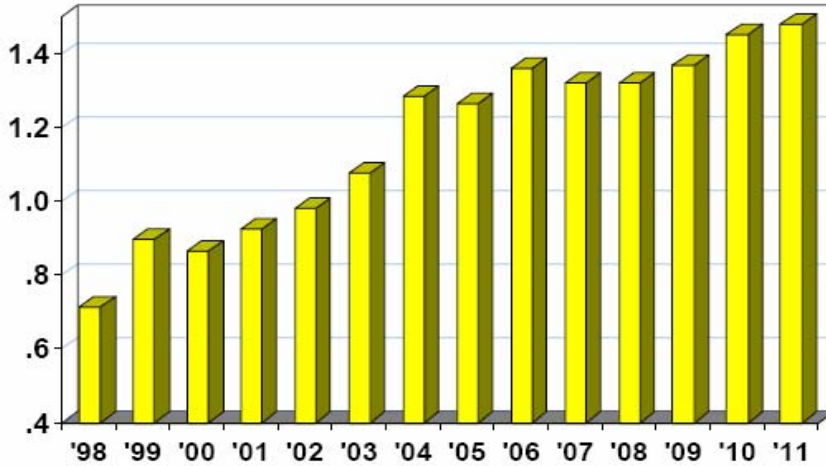
OSL Expands “LP House”



APA Demand Forecast

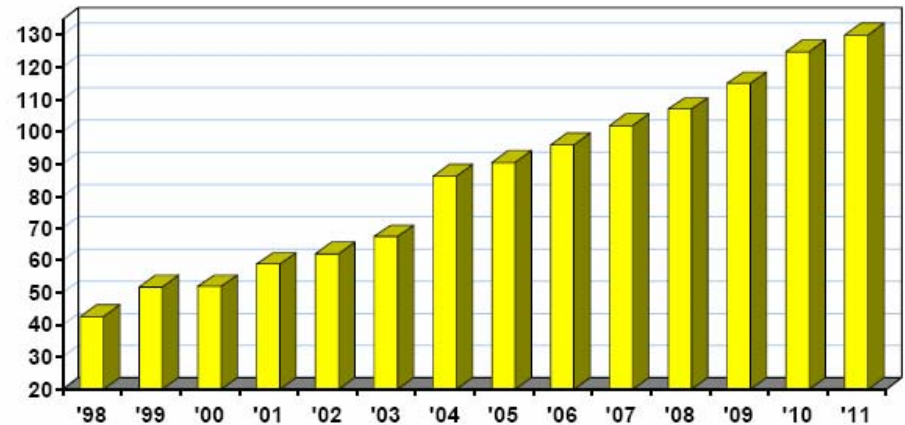
I-Joist Demand

Billion Linear Ft.



LVL Demand

Million Cubic Ft.





- Smart Side product line exhibiting strong growth:
 - Family of products – lap, panel, trim, fascia, soffit
 - Lower installed cost than Fiber Cement, Aluminum, and Wood
 - Curb appeal / outstanding performance
- Hardboard – lowest cost and broadest product line in the industry

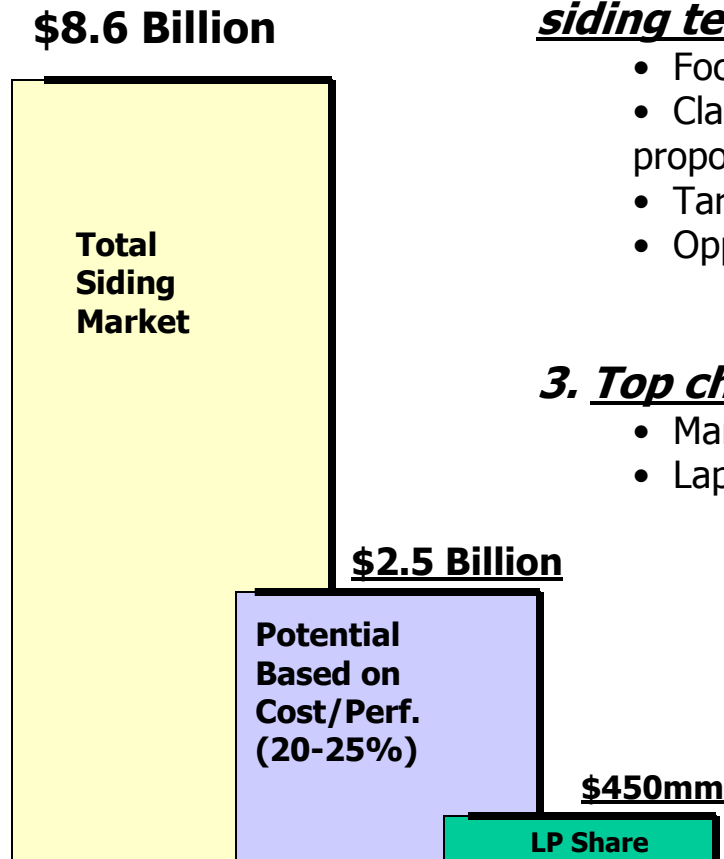
Mill capacities:

4 SmartSide mills – 900 mmsf

2 Hardboard mills – 550 mmsf

Siding Market Summary

1. Huge LP opportunity

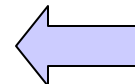


2. Growth opportunity: displace other siding technologies via:

- Focus by product (lap, panel, trim, fascia, soffit)
- Clarify and better communicate superior value propositions
- Targets: Plywood, solid sawn, fiber cement and vinyl
- Opportunity to convert additional older OSB mills

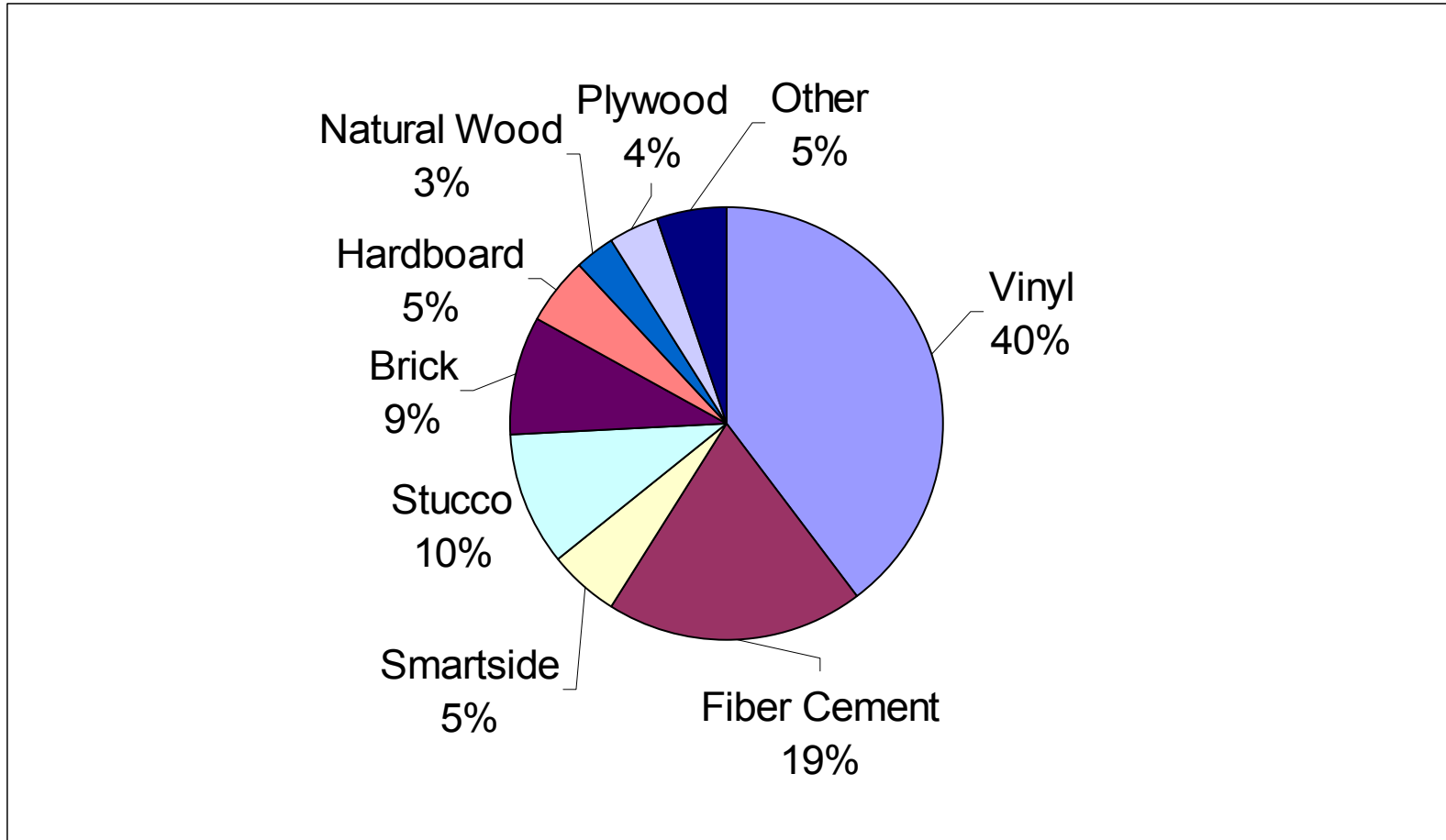
3. Top challenges

- Marketing execution
- Lap: Shifting criteria to installed cost



*LP dominates
"Composite Wood" niche*

Exterior Siding Market by Category – 2005



Total Siding Demand in North America in 2005 = 11 billion square feet

Source: Ciprus, Freedonia, James Hardie, LP Internal

Other Building Products



- Outdoor Living – top 5 position, excellent decking products (better/best strategy)
- Chile – current mill supports early South American growth; another to be completed late in 2007 for further international growth
- Mouldings – profitable interior business with ability to broaden product line
- U.S. GreenFiber – largest cellulose insulation business in North America (50%-owned JV)

Mill capacities:

Decking – 90 mmlf

Chile – 130 mmsf; 150 mmsf being added

Moulding – 300 mmlf

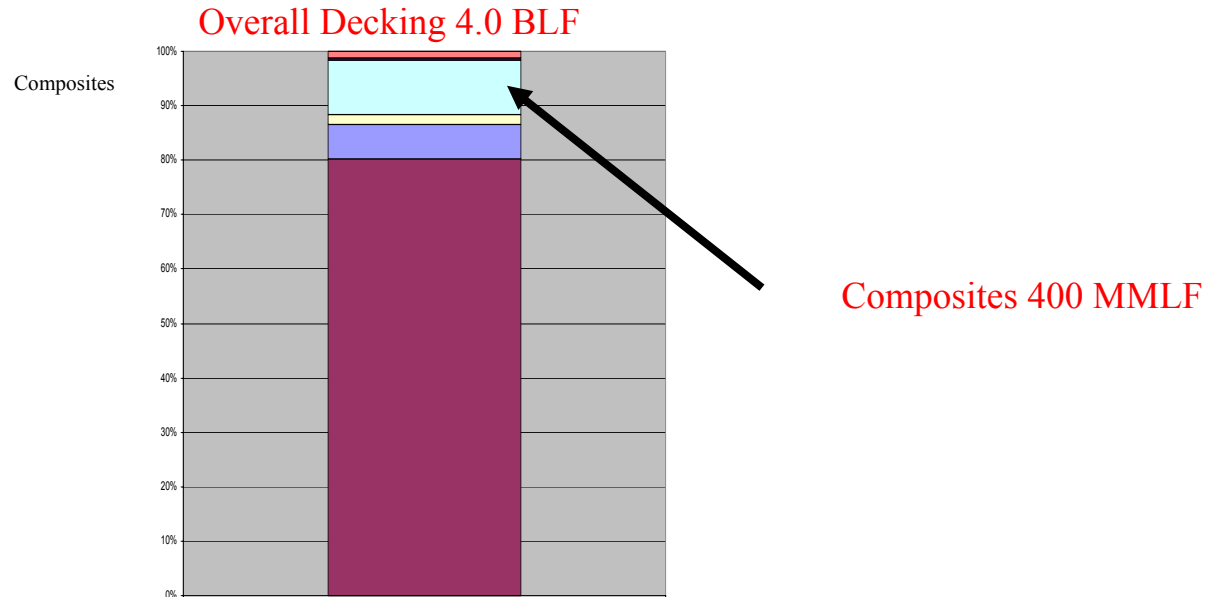
U.S. GreenFiber – 14 facilities

Composite Decking Market Summary

1. The market continues to grow at double digits

- Displacement of treated lumber, now at about 11%, shows no sign of leveling off (forecast: 25-30%)
- Wood treaters response: forecasting decline; some entering composites

2. LP in the top 5 players, but overall market growth slowed in 2006



3. LP response:

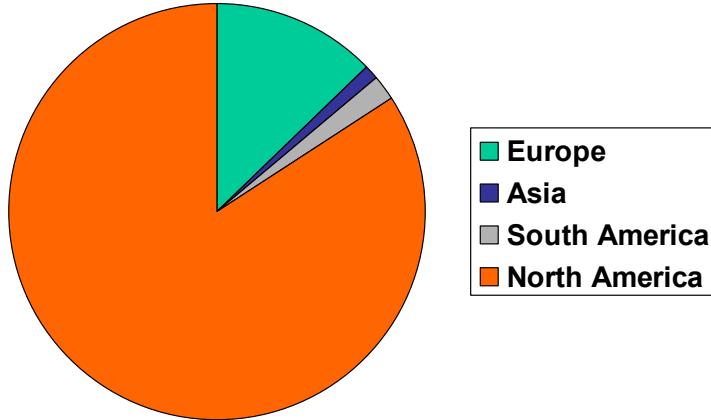
- Actions to grow faster than market; market to installer
- Capacity in place ahead of demand (recent Meridian and Selma expansions)

International – Situation Analysis

Global OSB = 27 billion SF U.S. comprises 85 %

2005 Global OSB Demand

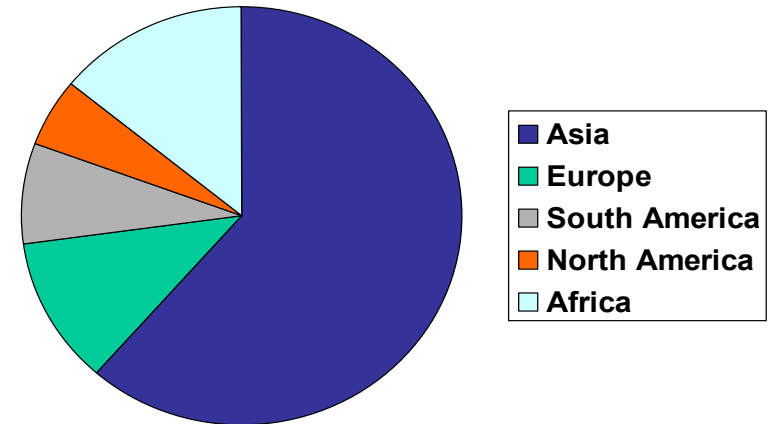
27 Billion SF



Current market

World Population By Region

6.4 Billion People



Theoretical opportunity

The opportunity for OSB is just emerging

Conclusions

LP has ...

- Leadership position in OSB with exceptional geographic distribution
- Specialty businesses with sales > \$1 billion and growing profitability
- Continuing drive to be the low cost producer
- Growth opportunities in OSB (commodity and specialty), EWP and specialty exterior products
- Discipline in capital deployment
- Strong balance sheet ... financial flexibility to grow through the cycle