## Louisiana-Pacific Corporation

## Q2 2006 Financial Results

July 26, 2006

These slides were prepared and should be read in conjunction with a webcast presentation and earnings release by LP's management on July 26, 2006 relating to LP's financial condition and results of operations as of and for the quarter ended June 30, 2006. LP does not intend to update these slides. Accordingly, you should not assume that the information contained in these slides will continue to be accurate as of any date after July 26, 2006.
$\overline{\text { BUILDING PRODUCTS }}$

## Forward Looking Statements

This presentation contains statements concerning Louisiana Pacific Corporation's (LP) future results and performance that are forwardlooking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts, market demand for the company's products, and prices for structural products; the effect of forestry, land use, environmental and other governmental regulations; the ability to obtain regulatory approvals; and the risk of losses from fires, floods and other natural disasters. These and other factors that could cause or contribute to actual results differing materially from such forward-looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.

## LP Statement Relating to the Use of Non-GAAP Financial Measures

During the course of this presentation, certain non-U.S. GAAP financial information will be presented. Reconciliation of those numbers to U.S. GAAP financial measures are available on the company's website at www.lpcoro.com under the Investor Relations Presentations section.

## Financial Results - Quarterly

Dollars in millions, except per share amounts

|  | Quarter Ended |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { June 30, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \hline \text { March 31, } \\ 2006 \end{gathered}$ |  | $\begin{gathered} \hline \text { June 30, } \\ 2005 \end{gathered}$ |  |
| Net sales | \$ | 653 | \$ | 678 | \$ | 692 |
| Income from continuing operations | \$ | 55 | \$ | 85 | \$ | 104 |
| Loss from discontinued operations | \$ |  | \$ | (1) | \$ | (4) |
| Net income | \$ | 55 | \$ | 84 | \$ | 100 |
| Diluted EPS from continuing operations | \$ | 0.52 | \$ | 0.80 | \$ | 0.94 |
| Diluted EPS | \$ | 0.52 | \$ | 0.79 | \$ | 0.90 |
| Effective tax rate |  | 25\% |  | 34\% |  | 34\% |

## Financial Results - YTD

Dollars in millions, except per share amounts

| Net sales | $\$$ | 1,331 | $\$$ | 1,353 |
| :--- | :---: | :---: | :---: | ---: |
| Income from continuing operations | $\$$ | 140 | $\$$ | 210 |
| Loss from discontinued operations | $\$$ | $(1)$ | $\$$ | $(8)$ |
| Net income | $\$$ | 139 | $\$$ | 202 |
|  |  |  |  |  |
| Diluted EPS from continuing operations | $\$$ | 1.32 | $\$$ | 1.89 |
| Diluted EPS | $\$$ | 1.31 | $\$$ | 1.82 |
| Effective tax rate |  | $31 \%$ |  | $35 \%$ |

## OSB

Dollars in millions

|  | Q2 '06 |  | Q1 '06 |  | Q2 '05 |  | CHANGE FROM |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q1 '06 | Q2 '05 |  |  |
| Sales | \$ | 355 |  |  | \$ | 398 | \$ | 404 | (11\%) | (12\%) |
| Profit ${ }^{\text {a }}$ | \$ | 62 | \$ | 111 | \$ | 147 | (44\%) | (58\%) |
| DDA | \$ | 21 | \$ | 22 | \$ |  |  |  |
| Volume |  |  |  |  |  |  | 1\% | 7\% |
| Price |  |  |  |  |  |  | (10\%) | (17\%) |

${ }^{\text {a }}$ Profit equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

## Siding

Dollars in millions

|  | Q2 '06 |  | Q1 '06 |  | Q2 '05 |  | CHANGE FROM |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q1 '06 | Q2 '05 |  |  |
| Sales | \$ | 149 |  |  | \$ | 121 | \$ | 125 | 23\% | 19\% |
| Profit ${ }^{\text {a }}$ | \$ | 23 | \$ | 19 | \$ | 16 | 21\% | 43\% |
| DDA | \$ | 5 | \$ | 5 | \$ | 4 |  |  |
| Volume |  |  |  |  |  |  |  |  |
| Smart Side |  |  |  |  |  |  | 41\% | 12\% |
| Hardboard |  |  |  |  |  |  | 11\% | (7\%) |
| Price |  |  |  |  |  |  |  |  |
| Smart Side |  |  |  |  |  |  | (2\%) | 5\% |
| Hardboard |  |  |  |  |  |  | 2\% | 6\% |

${ }^{\text {a }}$ Profit equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

## LP Engineered Wood Products

Dollars in millions

a Profit equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

## LP Other

Dollars in millions


[^0]
## Balance Sheet and Other Statistics

Dollars in millions, except per share amounts

June 30, 2006

December 31, 2005

Total cash and investments
Working capital
Net cash and investments
Capital expenditures YTD (includes investments in JVs)

Book value per share

$\$ \quad 1,401$
\$
\$
\$
1,315

994

74
20.29
\$
19.31

See appendix for reconciliations

## Appendix

BUILDING PRODUCTS

Calculation of "Working Capital"
Current assets
Current liabilities
Working capital

| June 30,2006 |  | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| \$ | 1,641 | \$ | 1,797 |
|  | (240) |  | (346) |
| \$ | 1,401 | \$ | 1,451 |
| \$ | (647) | \$ | (735) |
|  | (1) |  | (19) |
|  | - |  | (70) |
|  | 327 |  | 397 |
|  | 1,315 |  | 1,395 |
| \$ | 994 | \$ | 968 |
| \$ | 376 | \$ | 608 |
|  | 834 |  | 717 |
|  | 40 |  | 56 |
|  | 65 |  | 14 |
| \$ | 1,315 | \$ | 1,395 |


[^0]:    a Profit equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment

