

Louisiana-Pacific Corporation

Q3 2009 Financial Results November 3, 2009

These slides were prepared and should be read in conjunction the earnings release by LP's management on November 3, 2009 relating to LP's financial condition and results of operations as of and for the quarter ended September 30, 2009. LP does not intend to update these slides. Accordingly, you should not assume that the information contained in these slides will continue to be accurate as of any date after November 3, 2009.

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Forward Looking Statements

This presentation contains statements concerning Louisiana Pacific Corporation's (LP) future results and performance that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The accuracy of such statements is subject to a number of risks, uncertainties and assumptions that may cause actual results to differ materially from those projected, including, but not limited to, the effect of general economic conditions, including the level of interest rates and housing starts, market demand for the company's products, and prices for structural products; the effect of forestry, land use, environmental and other governmental regulations; the ability to obtain regulatory approvals; and the risk of losses from fires, floods and other natural disasters. These and other factors that could cause or contribute to actual results differing materially from such forward-looking statements are discussed in greater detail in the company's Securities and Exchange Commission filings.



Statement Relating to the Use of Non-GAAP Financial Measures

During the course of this presentation, certain non-U.S. GAAP financial information will be presented. Reconciliation of those numbers to U.S. GAAP financial measures are available on the company's website at <u>www.lpcorp.com</u> under the Investor Relations Presentations section.



Financial Results – Quarterly

Dollar amounts in millions, except per share amounts

	Quarter Ended								
		tember 30, 2009	June 30, 2009		September 30, 2008				
Net sales	\$	309	\$	266	\$	390			
Income (loss) from continuing operations	\$	(13)	\$	(27)	\$	(100)			
Net income (loss)	\$	(13)	\$	(29)	\$	(111)			
Diluted EPS from continuing operations	\$	(0.12)	\$	(0.26)	\$	(0.98)			
Diluted EPS	\$	(0.12)	\$	(0.28)	\$	(1.08)			
Adjusted EBITDA from continuing operations	\$	11	\$	(11)	\$	(28)			
Tax rate on continuing operations		45%		37%		38%			





Dollar amounts in millions

				CHANGE FROM				
	Q	<u>3 09</u>	Q	<u>2 09</u>	Q	<u>3 08</u>	<u>Q2 09</u>	<u>Q3 08</u>
Sales	\$	123	\$	98	\$	183		
Profit (loss) ^a	\$	(6)	\$	(19)	\$	(28)		
Adjusted EBITDA ^b	\$	4	\$	(10)	\$	(14)		
<u>Volume</u>							12%	(26%)
<u>Price</u>							12%	(6%)

^a Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment.

^b Adjusted EBITDA from continuing operations



Siding Dollar amounts in millions

							CHANGE FROM		
	Q	<u>3 09</u>	Q	2 09	Q	<u>3 08</u>	<u>Q2 09</u>	<u>Q3 08</u>	
Sales	\$	111	\$	103	\$	117			
Profit (loss) ^a	\$	16	\$	7	\$	5			
Adjusted EBITDA ^b	\$	21	\$	11	\$	10			
<u>Volume</u> SmartSide Canexel							5% (12%)	(1%) (24%)	
<u>Price</u> SmartSide Canexel							(2%) 13%	2% 5%	

 ^a Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment
^b Adjusted EBITDA from continuing operations



Engineered Wood Products

Dollar amounts in millions

					CHANGE FROM			
	Q	<u>3 09</u>	<u>Q</u>	<u>2 09</u>	Q	<u>3 08</u>	<u>Q2 09</u>	<u>Q3 08</u>
Sales	\$	48	\$	36	\$	63		
Profit (loss) ^a	\$	(6)	\$	(9)	\$	(11)		
EBITDA ^b	\$	(3)	\$	(6)	\$	(7)		
<u>Volume</u> I-Joist LVL/LSL							30% 19%	(19%) (13%)
<u>Price</u> I-Joist LVL/LSL							3% 4%	(6%) (4%)

 ^a Profit (loss) equals sales less cost of sales, depreciation, amortization and cost of timber harvested and selling and administration directly associated with the segment
^b Adjusted EBITDA from continuing operations



Balance Sheet and Other Statistics

Dollar amounts in millions, except per share amounts

	•	ember 30, <u>2009</u>	December 31, <u>2008</u>		
Total cash and investments	\$	528	\$	215	
Working capital	\$	434	\$	337	
Net cash (debt)	\$	155	\$	(35)	
Capital expenditures YTD (includes investments in JVs)	\$	5	\$	161	
Book value per share	\$	10.40	\$	11.45	

LP. Pro Forma – 35% 2017 Note Retirement

	Se <u>ptem</u> t	<u>per 30, 2</u> 009	As A	As Adjusted		
Total cash and investments	\$	528	\$	416		
Debt:						
13% Senior Secured due 2017	\$	272	\$	177		
8.875% Senior Notes due 2010		60		60		
Limited recourse notes		253		253		
Other		40		40		
Total Debt		625		530		
Total Debt, excluding non-recourse		372		277		
Stockholders' equity						
Common stock		139		139		
Additional paid in capital		563		563		
Retained earnings		947		926		
Treasury Stock		(286)		(286)		
Accumulated comprehensive loss		(57)		(54)		
Total stockholders' equity		1,306		1,288		
Toal capitalization	\$	1,931	\$	1,818		



Appendix

Note: Refer to LP Form 8K filed on November 4, 2009 for the reconciliation of EBITDA from continuing operations and Adjusted EBITDA from continuing operations



Appendix

Dollar amounts in millions

	•	ember 30, 2009	December 31, 2008	
Calculation of "Working Capital"				
Current assets	\$	860	\$	503
Current liabilities		(426)		(166)
Working capital	\$	434	\$	337
Calculation of "Net Debt"				
Long-term debt	\$	(330)	\$	(473)
Short-term notes payable		-		(2)
Current portion of long term debt		(163)		(8)
Current portion of limited recourse notes payable		(133)		(20)
Notes receivable from assets sales		124		233
Current portion of notes receivable from assets sales		129		20
Total cash and investments		528		215
Net cash and investments	\$	155	\$	(35)
Calculation of "Total Cash and Investments"				
Cash and cash equivalents	\$	440	\$	98
Short-term investments		6		21
Restricted cash		40		77
Long-term investments		42		19
Total cash and investments	\$	528	\$	215